

DIRECTORATE OF WOMEN & CHILD DEVELOPMENT, MADHYA PRADESH
COMMITTEE DECISION ON THE QUERIES RAISED DURING PRE-BID MEETING
ON SELECTION OF AGENCY HIRING FOR MANPOWER UNDER POSHAN ABHIYAAN
DATE : 6/June /2019, time 3:30 pm RFP Number : 602/WCD/NNM/2019-20 Dated :24/5/2019

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|------|---|--|--|--|---|
| 1 | M/s CIS Bureaus Facility Services Pvt. Ltd. | Section 02 Page No. 26 Clause -23 Sr.No.05 Evaluation Criteria | Experience of Handling Remarks For Criteria of points - 10 Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: "Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr 10 Points Above Rs. 50 cr up to Rs.75 cr 07 Points For Rs. 23 cr up to Rs. 50 cr 03 Points | Turnkey projects of above Rs 75 crores for maximum 10 points. It is requested as your scope of work is for worth 22 crs approx & in case of Human resource business work cannot be on turnkey basis, this point may be suitably revised & effectively grading may amended. | Here the term "Size of Single Turnkey Govt. Projects in last 5 years" Should be read as "Size of Single Turnkey Govt. Project in last 5 years". Remaining part of this clause will be unchanged. |
| | | Section 02 Page No. 26 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power - 5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | Past experiences of manpower providing in state of MP only, must be relaxed to anywhere in India. Also quantity of manpower supplied must be not more than 1200 people considering the strength manpower required by your department, this point may be suitably revised & effectively grading may be amended. | This clause is amended as below: "Experience of implementation of minimum value (Rupees 1 crore) projects in MP" will be the total number of projects related to man power in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 3 or more Projects - 15 Points 2 projects - 10 Points 1 Project - 05 Point |
| | | Section 02 Page No. 26 Clause -23 Evaluation Criteria | Evaluation Criteria (Note) Minimum 70% marks are required to clear the technical stage. | Overall in general for all tenders including some recent in MP state only the qualifying grade is 60 minimum out of 100, hence the same may be considered. | Not agreed |
| 2 | M/s GUJARAT INFOTECH LIMITED | Section 02 Page No. 26 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power - 5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | As the tender requires the hiring of the manpower, so the bidder whosoever have the wide experience in same need to be allow instead of restricting the experience in the Madhya Pradesh. Also the considering required manpower count and to get more competition request to allow the experience across India and reducing the manpower for qualification as follow to get more competitive bids. Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 100-500 man power - 5 Points | This clause is amended as above. |

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| | | | | 500-1000 man power - 10 Points more than 1000 - 15 Points | |
| | | Section 02 Page No. 26 Clause -23 Evaluation Criteria (Note) | (Note) Minimum 70% marks are required to clear the technical stage. Evaluation to be done on QCBS system with following formulae – TM = 0.7 * Tx + 0.3 * Fx Where TM= Total Marks Tx = Marks obtained in technical bid. Fx=(L1 Rate/Rate Quoted) X 100 | To get more bids with competitive bids, we requires to reduce the min marking points from 70% to 50% with allowing the technical and financial equal Weightage as follow: Minimum 50% marks are required to clear the technical stage. Evaluation to be done on QCBS system with following formulae – TM = 0.5 * Tx + 0.5 * Fx Where TM= Total Marks Tx = Marks obtained in technical bid. Fx=(L1 Rate/Rate Quoted) X 100 | Not agreed |
| 3 | Prime one Workforce Pvt. Ltd. | Section - 4 Page No. 39 & 40 Clause -33 ANNEXURE C - FINANCIAL BID | ANNEXURE C - FINANCIAL BID FORMAT (Notes) | The salary of each man power is not clarified in terms of CTC & Gross salary. The salary given in table if considered as CTC then IS/EPF/ statutory Bonus/15 day annual leaves value should be incorporated and then their net salary arrived should match with current market condition of salaries. Otherwise it becomes difficult to find appropriate manpower plus it may lead to violation of labour laws. | Here the position of Office Assistant (Peon) is treated as part time (for 4 hours only) therefore CTC should be calculated accordingly. Remaining CTC for all the positions is in consonance to the prevailing laws. The vendor has to follow the prevailing laws at the time of calculating basic salary and others. |
| | | General | group accidental insurance (GAI) AND workmen compensation (WC) | The GAI & WC are not mentioned in the tender. The WC will be provided where ESI is not applicable (it is by labour law). GAI is to be either provided by department or vendor should be allowed to collect some minimal amount (around Rs. 500.00/ per person as annual premium) to get Rs. 5 lakh GAI. | The GAI & WC are supposed to be taken care of by the vendor itself by deducting certain amount from the total remuneration of the employee. |
| | | Section Page No. 21 Clause -15 Payment Terms | The Service Provider can raise claim on monthly basis according to the number of manpower deployed in the particular locations mentioned in the document such as Districts and Projects. The Commissioner, Department of Women and Child Development GoMP will release the payment for the man power of Poshan Abhiyan to the service provider within 30 days or earlier of their claim after acceptance of monthly deliverables. All claims will be submitted to following address: | The payments should be made centralized and it should come from single invoice submitted in Bhopal, submitting invoice & collecting payments from 51 Collectorate will be tedious job i.e. There will be multiple GST no issue/multiple TAN no issue/treasury related issue plus the payments will always get delayed. | Only the attendance of the employees will be collected from the position places. The vendor has to produce the bill at head office Bhopal and payment will be made from the Bhopal only. |
| | | Page No. 29 Clause -26 Evaluation Criteria | General | Can this tender be divided into 2 to 3 vendors? Minimum service charge to be kept fixed say 5% and three top vendors can be qualified by seeing their deployment of work in MP. | Not agreed |

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| | | Section -2 Page No. 26 Clause -23 S.N.-5 Evaluation Criteria | Experience of Handling Remarks For Criteria of points - 10 Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr 10 Points Above Rs. 50 cr up to Rs.75 cr 07 Points For Rs. 23 cr up to Rs. 50 cr 03 Points | Last five years-from the date of tender publishing date | The date should be calculated from April to March for a year. |
| | Primeone Workforce Pvt. Ltd. | Section -4 Page no- 39-40 Clause -33 Annexure-C | Annexure -C Financial Bid Format | The salary of office assistant is not as per the minimum wages of MP wef 01 April 2019-Rs 8557/- of unskilled category salary. The total calculation of total amount is not considered as per minimum wages. The amount shown is the net salary or gross salary or gross salary. Is the PF and ESI, Bonus, 15 day annual leaves etc are reimbursement by department over and above of the amount. | Here the position of Office Assistant (Peon) is treated as part time (for 4 hours only) therefore CTC must be calculated accordingly. Remaining CTC for all the positions is in consonance to the prevailing laws. The vendor has to follow the prevailing laws at the time of calculating basic salary and others. |
| | | Page no- 39-40 | Annexure -C Financial Bid Format | The amount shown is the net salary or gross salary or gross salary. Is the PF and ESI, Bonus, 15 day annual leaves etc are reimbursement by department over and above of the amount? | As above |
| | | Section -4 Page no- 41 Clause - 34 | Annexure D | Details of current Employees on the Payroll Of the Agency-how many employees details to be given and which category of Manpower details required? | Removed / deleted |
| 4 | WORLD WIDE SECURITY ORGANISATIO N ,Bhopal | Section- 1 Page no 18 point no.- 6 Eligibility Pre Qualifying Criteria | The bidder (Prime) or consortium partner should have established track record of supply of skilled Manpower and should have supplied skilled Manpower of total value of minimum Rs.23 Crores in State Government/ Central Government/ Semi Government/PSU/Other Government Organizations in India, in last Five financial year i.e. 2014-2015, 2015-16, 2016-17, 2017-18 and 2018-19. | The bidder (prime) or Consortium Partner should have established track record of supply of Unskilled/Semiskilled /Skilled Manpower and should have supplied Unskilled/ Semiskilled/Skilled Manpower of total value of minimum Rs 23 Cr. In last five years SN 6(5) of Bidder Eligibility | Not agreed |
| | | Section 02 Page No. 26 Clause -23 Sr.No.05 Evaluation Criteria | Experience of Handling Remarks For Criteria of points - 10 Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr - 10 Points Above Rs. 50 cr up to Rs.75 cr - 07 Points For Rs. 23 cr up to Rs. 50 cr - 03 Points | Marking should be as under in Evaluation Criteria (SN 5 to 23) "Size of total turnkey Govt Projects in last five years" (i) Above Rs. 30 Cr - 10 Points (ii) Above Rs. 15 Cr up to Rs. 30 Cr. - 07 points (iii) Above Rs. 5 Cr up to Rs. 15 Cr. - 03 points | Not agreed |

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| | | Extra Quires | | The bidder must have at least 1000 or more workers on roll.(For proof PF & ESIC details can be submitted) | Already clarified into above clauses. |
| | | | | The Agency must be registered/ empanelled with D.G.R. (Ministry of Defense, Govt of India) and they will be prefer | Not agreed |
| | | | | We should ask for Fidelity Insurance for Rs. 1 Cr | Not required |
| | | | | H) The Agency having following certifications will be preferred. 1) ISO 9001:2015 2) OHSAS 18001:2007 3) SA: 8000(social accountability 4)management system) 5) ISMS 27001 : 2013 6) Learning Service for non formal Education and Training ISO 29990 : 2010 7) Environmental Management System ISO 14001 : 2015 | Not agreed |
| | | | | I) Training Infrastructure - The agency should have its own training center for training of their personnel deployed and should have affiliation with M.P. Govt. or Central Govt. | Not required |
| | | | | Ja) The agency will have to submit Bank Solvency certificate of Rs. 1 Crore along with BID. | Not required |
| | | | | k) The agency having maximum Government/PSU's orders will be given preference | As per the tender documents |
| | | | | l) Bid Should be evaluated by physical verification of following :- 1) Office Infrastructure 2) Training center 3) Operational process & Interaction with Management 4) Track Records (Feedback from clients) 5) Compliance record including Audit Record of PF, ESIC & GST. | Not required |
| | | | | m) Agency should not have been black listed any organization & for this there should be verification by committee as well. Therefore, we hereby request you to please look into this and make the necessary amendment accordingly in eligibility criteria of the tender for providing security services | Already incorporated in to eligibility criteria. |
| 5 | M/s Netlink Software Pvt. Ltd. New Delhi | Section 02 Page No. 25 Clause -23 Sr.No.04 Evaluation Criteria | Experience on similar assignment done in last 5 years for central Govt. /State Govt. Dept. Remarks For Criteria of points - 20 Max.20 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State | Max.20 Points as per the "Score for relevant Experience of Bidder/ Consortium partner in supply of skilled manpower for State Government/ Central Government/Semi Government Organization in India. Evaluation criteria i.e. "Score of total value of Projects of skilled Manpower supply in last 5 Years" | This clause is amended as below: Max.20 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State Government/ Central Government/ |

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| | | | Government/ Central Government/ Semi Government/ PSU /Other Government Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years" Above Rs.100 crores 20 Points For Rs.75 cr up to Rs.100 Cr 15 Points For Rs.50 cr up to Rs.75 Cr 10 Points For Rs.23 cr up to Rs.50 Cr 05 Points | Remarks For Criteria of points - 20 Above Rs.50 crores 20 Points For Rs.40 cr up to Rs.50 Cr 15 Points For Rs.30 cr up to Rs.40 Cr 10 Points For Rs.23 cr up to Rs.30 Cr 05 Points | Semi Government/ PSU /Other Government Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years" Above Rs.75 crores 20 Points For Rs.60 cr up to Rs.75 Cr 15 Points For Rs.40 cr up to Rs.60 Cr 10 Points For Rs.23 cr up to Rs.40 Cr 05 Points |
| | | Section 02 Page No. 26 Clause -23 Sr.No.05 Evaluation Criteria | Experience of Handling Remarks For Criteria of points - 10 Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr -10 Points Above Rs. 50 cr up to Rs.75 cr -07 Points For Rs. 23 cr up to Rs. 50 cr -03 Points | Government Projects for State Government/ Central Government/Semi Government /PSU/Other Government Organization in India Evaluation criteria: " Size of Single Govt. Projects in last 5 Years" Above Rs. 75 Cr -10 Points Above Rs. 50 cr up to Rs.75 cr -07 Points For Rs. 23 cr up to Rs. 50 cr -03 Points | Already clarified above |
| | | Section 02 Page No. 26 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/ Consortium partners & its experience of implementation of projects in M.P Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power -5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | Experience of implementation of projects in M.P will be total number of Manpower strength deployed in Govt./ Semi Govt./Corporation in Madhya Pradesh in last 5 years. Remarks For Criteria of points - 15 250-500 man power - 5 Points 500-1000 man power - 10 Points more than 1000 - 15 Points | Already clarified above |
| 5 | M/s Netlink Software Pvt. Ltd. New Delhi | Section 03. Page no. 30 Job Description /Position under Poshan Abhiyaan | Consultant (Planning, Monitoring & Evaluation) A.PG degree/diploma in Management/Computer Applications/ Computer Science or B. Tech/BE in IT/Computer Engineering or PG in Science with formal training on IT/ computer with at least 55% marks. <ul style="list-style-type: none">At least 3 years' experience in IT/ICT Systems implementation and analysis.Project management experience.Extensive experience in development and implementation of web-based applications and mobile applications and demonstrated knowledge and proficiency in M&E methodologies | Does the resource have to do any kind of Development please provide clarity on job role | The task of referred consultant is not related to development of software. Sufficient clarify is mentioned into the tender document. |

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| | | | <ul style="list-style-type: none"> Etc <p>B. Consultant (Procurement) PG degree in Supply Chain Management/ MBA with specialization in Operations / Supply Chain Management At least 3 years</p> | We request to change the qualification of the resource to PG degree in any field or B.Tech/BE in IT/ Computer Engineering | Qualification is decided by the Government of India. This can not be changed. | | | | | | | | |
| 6 | M/s Xtra Technologies Pvt. Ltd. Bhopal | Section- 1 Page no. 16 Clause -4.1 Training & Orientation overview of Training model | Apart from above mentioned scope of work, department may ask for specific technical manpower during agreement period whose scope of work would be defined at the time of requirement. Approved agency would be bound to supply the manpower as per the prevailed agreement. | Kindly Clarify exact positions & remuneration for this specific technical manpower. Also clarify payment terms for this additional requirement | Sufficient clarify is mentioned into the tender document. No additional clarity is required. | | | | | | | | |
| | | Section -1 Page no. 17 Clause -4.11 | Agency should provide a minimum of 3 CVs for each positions meeting the required criteria. This means that for 30 vacancies, they would provide 90 CV's . | Kindly reduce no. of required CVs for evaluation as number of positions are 1027, that means the successful bidder needs to provide 1027*3+3081 CVs for evaluation, Which is a very huge number | | Not agreed. | | | | | | | |
| | | Section- 2 Page no 18 Clause -5 point no.- 6 Eligibility Pre Qualifying Criteria | The bidder (Prime) or consortium partner should have established track record of supply of skilled Manpower and should have supplied skilled Manpower of total value of minimum Rs.23 Crores in State Government/ Central Government/ Semi Government/PSU/Other Government Organizations in India, in last Five financial year i.e. 2014-2015, 2015-16, 2016-17, 2017-18 and 2018-19. | The criteria is restrictive as is asking for Government experience only, We request to consider experience from reputed also the manpower of total value of minimum Rs. 23 Crores is asked, Which is very high, we request to reduce it to 10 crores. These corrections will help multiple bidders to participate | | Not agreed. | | | | | | | |
| 6 | M/s Xtra Technologies Pvt. Ltd. Bhopal | Section -2 Page no- 19 Clause -8 Period of Contract | The Contract period is for 9 months from the date of signing of an Agreement | The REP is asking to deploy 1027 manpower for 9 months only. The RFP also mentions about extension of contract for the duration of 2 years. We therefore request to increase the initial contract period for at least 1 year from 9 months as on boarding 1027 resource for such a short duration is not feasible for bidders | This project is sanctioned for March 2020 only. This can be further extended provided Government of India asks to do so. | | | | | | | | |
| | | Section -2 Page no- 22 Clause -17 Time Schedule | Interviews conduction T3=T2 + 7 days Placing of the Manpower at State, District and project offices. : T4=T3+15days | RFP is asking to deploy manpower to their respective location within 15 days of interview conduction, which is very less time. Hence we request to amend this clause and provide at least 2 months of time to join at project location | | This clause is amended as under: <table border="1"> <thead> <tr> <th>Activity</th> <th>Duration</th> </tr> </thead> <tbody> <tr> <td>Signing of Agreement with successful bidder</td> <td>T1</td> </tr> <tr> <td>Submission of CV's</td> <td>T2=T1 +15 Days</td> </tr> <tr> <td>Interviews Conduction</td> <td>T3=T2 +15 Days</td> </tr> <tr> <td>Placing of the Manpower at State, District, and</td> <td>T4=T3+15 days</td> </tr> </tbody> </table> | Activity | Duration | Signing of Agreement with successful bidder | T1 | Submission of CV's | T2=T1 +15 Days | Interviews Conduction |
| Activity | Duration | | | | | | | | | | | | |
| Signing of Agreement with successful bidder | T1 | | | | | | | | | | | | |
| Submission of CV's | T2=T1 +15 Days | | | | | | | | | | | | |
| Interviews Conduction | T3=T2 +15 Days | | | | | | | | | | | | |
| Placing of the Manpower at State, District, and | T4=T3+15 days | | | | | | | | | | | | |

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| | | | | | | |
| | | | | | Project offices. | |
| | | | | | Induction of the engaged Consultants | T1 + 50 days |
| | | | | | Start of work by the deployed Consultants at their respective assigned locations. | T1+ 60 days |
| | | Section -2 Page No. 25 Clause -23 Sr.No.04 Evaluation Criteria | Experience on similar assignment done in last 5 years for central Govt. /State Govt. Dept. Remarks For Criteria of points - 20 Max.20 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State Government/ Central Government/ Semi Government/ PSU /Other Government Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years" Above Rs.100 crores 20 Points For Rs.75 cr up to Rs.100 Cr 15 Points For Rs.50 cr up to Rs.75 Cr 10 Points For Rs.23 cr up to Rs.50 Cr 05 Points | This criteria is restrictive as it is asking for Government experience only, we request to consider experience from reputed private organization also. The marking criteria also needs to be changed as :- Above Rs.19 crores 20 Points For Rs.16 cr up to Rs.19 Cr 15 Points For Rs.13 cr up to Rs.16 Cr 10 Points For Rs.10 cr up to Rs.13 Cr 05 Points | As clarified above. | |
| | | Section -2 Page No. 25 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P. Remarks For Criteria of points -10 Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power - 5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | The clause is very restrictive & favoring to a specific bidder hence we request to remove this clause | As clarified above. | |
| | | Section 02 Page No. 26 Clause -23 Sr.No.07 Evaluation Criteria | Company should have some certificates regarding quality of services etc Remarks For Criteria of points - 10 Evaluation criteria i.e "Types of certificates." For ISO 9000 & its family 10 point | Requesting to include CMMI level 3 Certification to ensure quality service | Not agreed. | |
| | | Section -4 Page no- 39-40 Clause -33 | Annexure -C Financial Bid Format Total Estimated charges to would | The Financial Bid format contradicts with the point "Period of contract" written on page no 19, which is saying that " the contract period is fro 9 months from | As clarified above. | |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
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| | | Annexure-C | remuneration of Man power for one year | the date of signing of an Agreement" Requesting to correct period of contract, as 1 year | |
| 7 | M/s EAGLE Hunter Solution New Delhi | Section 02 Page No. 26 Clause -23 Sr.No.05 Evaluation Criteria | Experience of Handling Remarks For Criteria of points - 10 Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr -10 Points Above Rs. 50 cr up to Rs.75 cr -07 Points For Rs. 23 cr up to Rs. 50 cr -03 Points | Turnkey Govt. Projects for State Government/Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years should be equal to the estimated cost of this NIT for highest marks". | As clarified above. |
| | | Section 02 Page No. 26 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power -5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | Experience of implementation of projects in MP/Other states" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh/ Other states in FY 2018-19 | As clarified above. |
| 8 | M/s Orange Infotech Marketing Team | Section 02 Page No. 26 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power -5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | Geographical present of Bidder/consortium partners & its experience of impel. of Project in MP, the experience should be limited for MP state only all India experience shall be in consideration. | As clarified above. |
| | | Section 02 Page No. 22 Clause -17 Sr.No.06 | Time Schedule The entire assignment has to be completed within a period as mentioned below: Activity Duration Signing of Agreement with successful bidder T1 Submission of CV's T2=T1 +7 Days Interviews Conduction T3=T2 +7 Days Placing of the Manpower at State, District, and Project offices. T4=T3+15 days | As per the documents timeline is mentioned to the complete the project however the should feasible. | As clarified above. |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
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| | | | Induction of the engaged Consultants T1 + 30 days Start of work by the deployed Consultants at their respective assigned Locations. T1+ 35 days | | |
| | | Page no. 27 | | SLA Should as per the current existing contract | Query is not clear. |
| 9 | M/s Lehari Solution Pvt. Ltd. New Delhi | Section - Page no -19 Clause- 8, Period of contract | The contract period is for 9 months from the date of signing of an Agreement. Where as may be extended for 2 yrs | May be reconfirmed and shall be suggested to increased for 3 years + 2 yrs (extendable) . | As clarified above. |
| | | Section -02 Page No. 25 Clause -23 Sr.No.02 Evaluation Criteria | Reputation of organization/credibility/reliability/ Industry standing (General organizational capability which is likely to affect implementation-age/size of the firm, strength of project management support etc.) Remarks For Criteria of points - 15 Max 15 Points for Age of the Bidder/lead Bidder Age-No. of years of experience (As per tender document i.e. "score of years 'experience ") Above 10 Years 15 Points Above 8 years - 10 Years 10 Points Above 5 years up to 8 years 5 Points | "score of years 'experience " may be amended as : Above 15 Years 15 Points Above 10 years - 10 Years 10 Points Above 5 years up to 8 years 5 Points | Not agreed |
| 9 | M/s Lehari Solution Pvt. Ltd. New Delhi | Section 02 Page No. 25 Clause -23 Sr.No.03 Evaluation Criteria | Reputation of organization/credibility/Reliability /industry Standing in terms of Financial Stability Remarks For Criteria of points - 25 Max.25 points for financial Stability and Points for financial stability: - Average Turnover during last 3 years of Bidder/lead Bidder as per tender documents. Evaluation criteria i.e. "Score of Turnover" Above Rs. 50 Crores 25 Points Above Rs.40 Cr up to Rs.50 Cr 20 Points Above Rs.30 cr up to Rs.40 cr 15 Points For Rs.23 cr up to Rs.30 cr 10 Points | "Score of Turnover" may be amended as: Above Rs. 100 Crores 25 Points Above Rs.75 Cr up to Rs.100 Cr 20 Points Above Rs.50 cr up to Rs.75 cr 15 Points For Rs.23 cr up to Rs.50 cr 10 Points | As clarified above. |
| | | Section 02 Page No. 25 Clause -23 Sr.No.04 Evaluation Criteria | Experience on similar assignment done in last 5 years for central Govt. /State Govt. Dept. Remarks For Criteria of points - 20 Max.20 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State Government/ Central Government/ Semi Government/ PSU /Other Government | * For value of work a certificate from CA shall be acceptable. | This clause is clarified above. CA certificate will be required along with supporting documents. |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|-----------|--|--|--|---|---|
| | | | Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years" Above Rs.100 crores 20 Points For Rs.75 cr up to Rs.100 Cr 15 Points For Rs.50 cr up to Rs.75 Cr 10 Points For Rs.23 cr up to Rs.50 Cr 05 Points | | |
| | | Section 02 Page No. 26 Clause -23 Sr.No.05 Evaluation Criteria | Experience of Handling Remarks For Criteria of points - 10 Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr - 10 Points Above Rs. 50 cr up to Rs.75 cr - 07 Points For Rs. 23 cr up to Rs. 50 cr - 03 Points | "Size of Single Turnkey Govt. Projects in last 5 years" Please clarify it single project or Projects and for value of project a certificate from CA shall be acceptable. | This clause is clarified above. CA certificate will be required along with supporting documents. |
| | | Page no- 22, clause -17 Time schedule | Ref RFP | Please check deliverables timeline with feasibility. | As clarified above. |
| 9 | M/s Lehari Solution Pvt. Ltd. New Delhi | Section 02 Page No. 26 Clause -23 Sr.No.06 Evaluation Criteria | Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power - 5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | Experience should not be limited for MP state it should be in India | As clarified above. |
| | | Section 02 Clause -26 Page no. 27 SLA | | Please check SLA Should as per the current contract | Query is not clear enough to respond. |
| 10 | M/s Xeam Ventures Pvt. Ltd. | Section 1: Page No. 18 Clause -5 Sr.No.01 Bidder Eligibility / Pre-Qualifying | Bidder (Prime) and Consortium member (not more than one) must be incorporated or registered in India under the Indian Companies Act,1956 (including Section – 25 of the Act) or Limited Liability Partnerships (registered under LLP Act, 2008) Society/Firm registered in India | If Consortium may be deleted. | Not agreed. |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|------|---------------------|---|--|--|----------------------------|
| | | Criteria | and operating for the last Five years as on 31.03.2019 Documents Required Bidder should submit the following for Prime bidder as well as Consortium partner: a) RoC b) Copy of GST Registration Certificate. c) Copy of PAN | | |
| | | Section 1: Page No. 18 Clause -5 Sr.No.04 Bidder Eligibility / Pre-Qualifying Criteria | Turnover : a. In case of single bidder the average annual turnover should be Rs. 23 Crores, during the last three financial years i.e., 2016-17, 2017-18 and 2018-19. If bidder does not have annual turnover of FY 2018-19, he may submit the annual turnover of financial years 2015-16, 2016-17 and 2017-18. ii. In case of consortium: The lead bidder should have average annual turnover of minimum Rs. 15 Crores and the consortium partner should have a minimum average turnover of Rs.8 Crores, during the last three financial years i.e., 2016-17, 2017-18 and 2018-19. If bidder does not have annual turnover of FY 2018-19, he may submit the annual turnover of financial years 2015-16, 2016-17 and 2017-18. Documents Required Bidder should submit the following: a) Copies of Certified audited Balance Sheet/ profit & Loss statement. AND b) Certificate from the statutory auditor/Certificate from Chartered Accountant, clearly indicating turnover | The financial turnover demanded is very low as compared to quantitative and qualitative requirement of the scope of work, It should be at least 100 cr from manpower services. | Not agreed. |
| | | Section 2: Page No. 19 Clause -8 | The contract period is for 9 months from the date of signing of agreement whereas may be extended for 2 years | may be reconfirmed and shall be suggested to increases for 3 years+ 2 years (extendable) | As clarified above. |
| | | Section 02 Page No. 25 Clause -23 Sr.No.02 Evaluation Criteria | Reputation of organization/credibility/reliability/Industry standing (General organizational capability which is likely to affect implementation-age/size of the firm, strength of project management support etc.) Remarks For Criteria of points - 15 Max 15 Points for Age of the Bidder/lead | "score of years 'experience " may be amended as : Above 15 Years 15 Points Above 10 years - 10 Years 10 Points Above 5 years up to 8 years 5 Points | As clarified above. |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|------|---------------------|---|--|--|---|
| | | | <p>Bidder Age-No. of years of experience (As per tender document i.e. "score of years 'experience ")</p> <p>Above 10 Years 15 Points</p> <p>Above 8 years - 10 Years 10 Points</p> <p>Above 5 years up to 8 years 5 Points</p> | | |
| | | <p>Section 02 Page No. 25 Clause -23 Sr.No.03</p> <p>Evaluation Criteria</p> | <p>Reputation of organization/credibility/Reliability /industry Standing in terms of Financial Stability</p> <p>Remarks For Criteria of points - Max.25 points for financial Stability and Points for financial stability: - Average Turnover during last 3 years of Bidder/lead Bidder as per tender documents. Evaluation criteria i.e. "Score of Turnover"</p> <p>Above Rs. 50 Crores 25 Points Above Rs.40 Cr up to Rs.50 Cr 20 Points Above Rs.30 cr up to Rs.40 cr 15 Points For Rs.23 cr up to Rs.30 cr 10 Points</p> | <p>Score of Turnover" may be amended as: Above Rs. 100 Crores 25 Points Above Rs.75 Cr up to Rs.100 Cr 20 Points Above Rs.50 cr up to Rs.75 cr 15 Points For Rs.23 cr up to Rs.50 cr 10 Points</p> | Not agreed. |
| | | <p>Section 02 Page No. 25 Clause -23 Sr.No.04</p> <p>Evaluation Criteria</p> | <p>Experience on similar assignment done in last 5 years for central Govt. /State Govt. Dept.</p> <p>Remarks For Criteria of points - 20 Max.20 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State Government/ Central Government/ Semi Government/ PSU /Other Government Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years"</p> <p>Above Rs.100 crores 20 Points For Rs.75 cr up to Rs.100 Cr 15 Points For Rs.50 cr up to Rs.75 Cr 10 Points For Rs.23 cr up to Rs.50 Cr 05 Points</p> | <p>* For value of work a certificate from CA shall be acceptable.</p> | This clause is clarified above. CA certificate will be required along with supporting documents. |
| | | <p>Section 02 Page No. 25 Clause -23 Sr.No. Evaluation Criteria</p> | Clause mismatch | <p>"Size of Single Turnkey Govt. Project in last 5 Years" Please clarify it single project or project and for value of project a certificate from CA shall be acceptable</p> | This clause is clarified above. CA certificate will be required along with supporting documents. |
| | | <p>Page no- 22, clause -17 Time schedule</p> | Ref RFP | Please check deliverables timeline with feasibility. | The clause is amended as above. |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|-----------|--|---|---|--|---|
| | | <p>Section 02 Page No. 26 Clause -23 Sr.No.06</p> <p>Evaluation Criteria</p> | <p>Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P</p> <p>Remarks For Criteria of points - 15 "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power - 5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points</p> | <p>Experience of implementation of projects should be in India instead of MP</p> | <p>Not agreed. The clause is amended as above.</p> |
| | | <p>Section 02 Clause -26 Page no. 27 SLA</p> | <p>Ref RFP</p> | <p>Please check SLA clauses as per existing contract.</p> | <p>Query is not clear enough to respond.</p> |
| 11 | M/s Expediene Solutions Limited | <p>Table A PAGE 7</p> | <p>10. Performance Bank Guarantee Value</p> | <p>You are requested to kindly exempt MSME for PBG</p> | <p>Already mentioned into tender document.</p> |
| | | <p>5. BIDDER Eligibility / Pre-Qualifying Criteria Pre-Qualifying criteria for the selection of Agency for the Supply of Manpower: Page no. 18</p> | <p>4. Turnover :</p> <p>a. In case of single bidder the average annual turnover should be Rs. 23 Crores, during the last three financial years i.e., 2016-17, 2017-18 and 2018-19. If bidder does not have annual turnover of FY 2018-19, he may submit the annual turnover of financial years 2015-16, 2016-17 and 2017-18.</p> <p>ii. In case of consortium: The lead bidder should have average annual turnover of minimum Rs. 15 Crores and the consortium partner should have a minimum average turnover of Rs.8 Crores, during the last three financial years i.e., 2016-17, 2017-18 and 2018-19. If bidder does not have annual turnover of FY 2018-19, he may submit the annual turnover of financial years 2015-16, 2016-17 and 2017-18.</p> | <p>Kindly modify the clause as:- Turnover :</p> <p>a. In case of single bidder the average annual turnover should be Rs. 18 Crores, during the last three financial years i.e., 2016-17, 2017-18 and 2018-19. If bidder does not have annual turnover of FY 2018-19, he may submit the annual turnover of financial years 2015-16, 2016-17 and 2017-18.</p> <p>ii. In case of consortium: The lead bidder should have average annual turnover of minimum Rs. 15 Crores and the consortium partner should have a minimum average turnover of Rs.5 Crores, during the last three financial years i.e., 2016-17, 2017-18 and 2018-19. If bidder does not have annual turnover of FY 2018-19, he may submit the annual turnover of financial years 2015-16, 2016-17 and 2017-18.</p> | <p>Not agreed.</p> |
| | | <p>5. BIDDER Eligibility / Pre-Qualifying Criteria Pre-Qualifying criteria for the selection of Agency for the Supply of Manpower: Page no. 18</p> | <p>6. The bidder (Prime) or consortium partner should have established track record of supply of skilled Manpower and should have supplied skilled Manpower of total value of minimum Rs.23 Crores in State Government/ Central Government/ Semi Government/PSU/Other Government Organizations in India, in last Five financial year i.e. 2014-2015, 2015-16, 2016-17, 2017-18 and 2018-19.</p> | <p>Kindly modify the clause as:- 6. The bidder (Prime) or consortium partner should have established track record of supply of skilled Manpower and should have supplied skilled Manpower of total value of minimum Rs.10 Crores in State Government/ Central Government/ Semi Government/PSU/Other Government Organizations in India, in last Five financial year i.e. 2014-2015, 2015-16, 2016-17, 2017-18 and 2018-19.</p> | <p>Not agreed.</p> |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|------|---------------------|---|---|---|--|
| | | 23. Evaluation Criteria Page no. 25 | 3. Reputation of organization/credibility/ Reliability /industry Standing in terms of Financial Stability. Max.25 points for financial Stability and Points for financial stability: - Average Turnover during last 3 years of Bidder/lead Bidder as per tender documents. Evaluation criteria i.e. "Score of Turnover" Above Rs. 50 Crores 25 Points Above Rs.40 Cr up to Rs.50 Cr 20 Points Above Rs.30 cr up to Rs.40 cr 15 Points For Rs.23 cr up to Rs.30 cr 10 Points | Kindly modify the clause as:- 3. Reputation of organization/credibility/ Reliability /industry Standing in terms of Financial Stability. Max.30 points for financial Stability and Points for financial stability: - Average Turnover during last 3 years of Bidder/lead Bidder as per tender documents. Evaluation criteria i.e. "Score of Turnover" Above Rs. 25 Crores 30 Points Above Rs.21 Cr up to Rs.25 Cr : 25 Points Above Rs.16 cr up to Rs.20 cr : 20 Points For Rs.11 cr up to Rs.15 cr :15 Points For Rs. 5 Cr. Up to Rs. 10 Cr. : 10 Points | Not agreed. |
| | | 23. Evaluation Criteria Page no. 25 | 4. Experience on similar assignment done in last 5 years for central Govt. /State Govt. Dept. Max.20 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State Government/ Central Government/ Semi Government/ PSU /Other Government Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years" Above Rs.100 crores 20 Points For Rs.75 cr up to Rs.100 Cr 15 Points For Rs.50 cr up to Rs.75 Cr 10 Points For Rs.23 cr up to Rs.50 Cr 05 Points | 4. Experience on similar assignment done in last 5 years for central Govt. /State Govt. Dept. Max.25 points as per the "Score for relevant Experience of Bidder/Consortium partner in supply of skilled manpower for State Government/ Central Government/ Semi Government/ PSU /Other Government Organizations in India. Evaluation criteria i.e. "Score of Total value of projects of skilled Manpower supply in last 5 years" Above Rs.20 crores: 25 Points For Rs.15 cr up to Rs.20 Cr: 20 Points For Rs.10 cr up to Rs.15 Cr 10 Points For Rs.6 cr up to Rs.10Cr: 10 Points For Rs. 1 Cr. To Rs. 5 Cr. : 5 Points | Not agreed. The clause is amended as above. |
| | | 23. Evaluation Criteria Page no. 26 | 5. Experience of Handling Turnkey Govt. Projects for State Government/ Central Government/ Semi Government/PSU/ Other Government Organizations in India Evaluation criteria: " Size of Single Turnkey Govt. Projects in last 5 years" Above Rs. 75 Cr 10 Points Above Rs. 50 cr up to Rs.75 cr 07 Points For Rs. 23 cr up to Rs. 50 cr 03 Points | You are requested to kindly delete the clause | Not agreed. |
| | | 23. Evaluation Criteria Page no. 26 | 6. Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in M.P. "Experience of implementation of projects in MP" will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in Madhya Pradesh in FY 2018-19. 1000-2500 man power - 5 Points 2500-5000 man power - 10 Points more than 5000 - 15 Points | You are requested to kindly delete the clause OR Modify the clause as:- 6. Geographical presence of Bidder/Consortium partners & its experience of implementation of projects in anywhere in India/abroad by any member of the bidder/consortium partner. "Experience of implementation of projects in India/abroad " will be the total number of manpower strength deployed in Govt/semi Govt/ Corporation in India/Abroad in FY 2018-19. | The clause is amended as above. |

| S.N. | Name of the company | BID Page No./Clause | Existing Clause /Document Required | Query raised by the Participants/Company | Committee Decision |
|------|------------------------------|--|------------------------------------|--|---|
| | | | | 500-1000 man power - 5 Points 1000-2000 man power - 10 Points more than 2000 - 15 Points | |
| 12 | M/s PS Associate | Section : 1 Clause 5 Page no.18 Sr.no.01` | General | If a firm is a proprietorship since last 20 years but now it is incorporated under India Companies act as a private ltd. Plz confirm such firm is eligible for bidding the tender | Yes, eligible |
| 13 | M/s Saturn Facility Services | GENERAL | | JOINT VENTURE लिये दोनो फर्म क्या एक ही कैटेगिरी का होना जरूरी है या एक फर्म जो कि मुख्य फर्म होगी साथ ही JOINT VENTUR में किसी अन्य फर्म जिसका कार्य/टर्न ओवर है परन्तु अन्य कार्य का है, के रूप में एप्लाई कर सकता है। एन.जी.ओ JOINT VENTURE में जोड़ा जा सकता है। | The guidelines issued by Government of India will be followed in deciding the validity of Joint ventures. No nonprofit organization (NGO) will be considered in joint venture. |